

# 2022

# ANNUAL

# REPORT



## **HOPE** CLINIC

We partner with you to make lives better, caring for the Whole Person by providing free medical, dental, food, and behavioral health, all in Jesus' name.

# Annual Report 2022

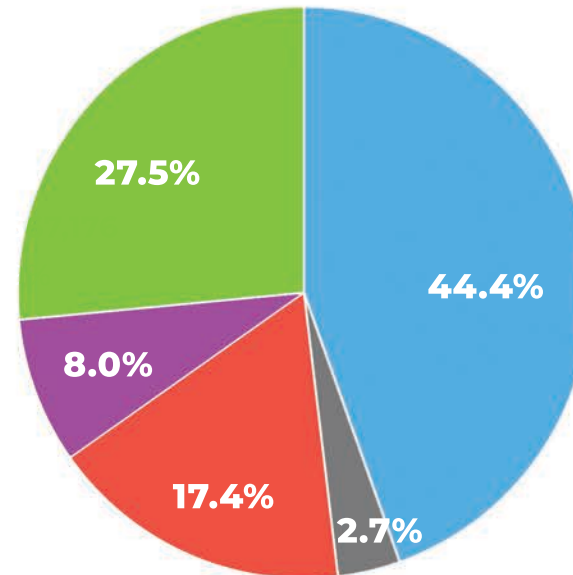


## Our Mission:

we partner with you to make lives better, caring for the whole person by providing integrated and free: medical, dental, food and basic needs, and behavioral health, all in Jesus' name.

## 2022 Operating Revenues

- Donations and Grants  
**\$2,224,773 — 44.4%**
- Other Income  
**\$136,423 — 2.7%**
- Donated Professional Services\*  
**\$868,784 — 17.4%**
- Donated Medications & Supplies  
**\$400,237 — 8.0%**
- Food and Other In-Kind Donations  
**\$1,375,384 — 27.5%**



Donations, Pledges & Other Income

**\$2,361,196**

Non-cash Contributions

**\$2,644,405**

Total Operating Revenue:

**\$5,005,601**

2022 ENDOWMENT & CAMPAIGN REVENUES

CAMPAIGN CONTRIBUTIONS  
\$1,205,736

ENDOWMENT CONTRIBUTIONS  
\$955,190

INVESTMENT INCOME & REALIZED GAINS  
(\$742,115)

TOTAL  
\$1,418,811

	EXPENSES	IN-KIND DONATIONS	DONATED SERVICES	TOTAL	%
YPSILANTI MEDICAL CLINIC	\$668,392	\$338,285	\$604,849	\$1,611,526	28.9%
WAYNE MEDICAL CLINIC	\$175,877	\$61,952	\$71,439	\$309,268	5.5%
DENTAL CLINIC	\$700,518	\$7,735	\$107,726	\$815,979	14.6%
FOOD & BASIC NEEDS	\$484,354	\$1,351,916	-	\$1,836,270	32.9%
BEHAVIORAL HEALTH	\$360,778	\$14,098	\$81,096	\$455,972	8.2%
ADMINISTRATION	\$275,791	\$1,635	\$3,675	\$281,101	5.0%
FINANCIAL DEVELOPMENT	\$272,913	-	-	\$272,913	4.9%
<b>TOTAL</b>	<b>\$2,938,623</b>	<b>\$1,775,621</b>	<b>\$868,785</b>	<b>\$5,583,029</b>	

## Medical Clinics



### Ypsilanti Medical Clinic

PATIENT VISITS	REFERRALS MADE	PRESCRIPTIONS FILLED
<b>2,240</b>	<b>326</b>	<b>4,042</b>

### Wayne Medical Clinic

PATIENT VISITS	REFERRALS MADE	PRESCRIPTIONS FILLED
<b>512</b>	<b>56</b>	<b>902</b>

PROFESSIONAL  
VOLUNTEER  
HOURS DONATED  
(BOTH CLINICS)

**11,967**

## Dental Clinic



PATIENT VISITS	REFERRALS MADE	VALUE OF DENTAL CARE PROVIDED
<b>2,047</b>	<b>56</b>	<b>\$677,369</b>

PROFESSIONAL  
VOLUNTEER  
HOURS DONATED

**1,420**

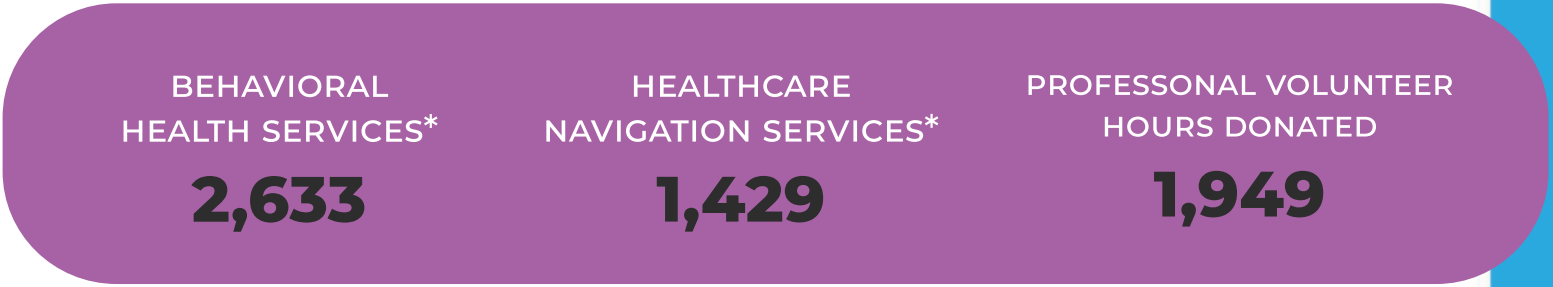


## *Hope for those at risk of falling through the cracks*

At Hope Clinic, our patients aren't just numbers. They're our neighbors, and they deserve dignified,

Whole Person Care.

## Food and Basic Needs Program



## Behavioral Health



← INSTANCES OF HELPING PEOPLE FIND AND ACCESS THE HELP THEY NEED, BOTH AT HOPE AND ELSEWHERE.



***Hope Clinic changed my life, and I am eternally grateful.***

I feel as if every person there is my personal friend. I love them.

***—Jeanne Campbell, Hope Dental patient***

\*Whole Person care is as complex and unique as the people we serve. As such, a single patient might receive multiple forms of help, or "services," during a single visit to Hope Clinic. Services refers to instances of discrete types of assistance.

# 2022 Major Donors

**Companies, organizations, churches only. Listing does not include individuals or campaign gifts.**

Advantage Computing Systems, Inc.	Kiwanis Club of Ann Arbor Foundation	St. John the Baptist Catholic Church
Americares	Knox Presbyterian Church	St. Joseph Catholic Church
Ann Arbor Christian Reformed Church	Lake Trust Credit Union	St. Luke Lutheran Church - Ann Arbor
Ann Arbor Thrift Shop	Little Caesars Love Kitchen	St. Michael Lutheran Church of Canton
Blue Cross Blue Shield of Michigan	LaValley Foundation	St. Paul Evangelical Lutheran Church
Butterfield Foundation	Martin Family Foundation	Takeda Pharmaceuticals USA Inc
Delta Dental Foundation	Metro Health Foundation	The Lloyd and Mabel Johnson Foundation
Direct Relief	Michigan Dental Association Foundation	Thomson Reuters
Domino's Pizza	Michigan Department of Community Health	Thrift Shop of Ypsilanti
Fieldstone Church	Michigan Medicine	Total Health Care Foundation
First Baptist Church of Ann Arbor	National Kidney Foundation of Michigan	Trinity Health IHA Medical Group
First Baptist Church of Ypsilanti	Oral Health Foundation of the Pierre Fauchard Academy	Trinity Health St. Joseph Mercy Ann Arbor
First Presbyterian Church of Ann Arbor	Otsuka American Pharmaceutical, Inc	Trinity Health St. Mary Mercy Livonia
First Presbyterian Church of Plymouth	Panera Bread	United Way of Washtenaw County
Food Gatherers	Plymouth Lions Club	University Lutheran Chapel
House on the Rock Church, Inc.	Priority Health	University of Michigan
Huron Hills Church	Pulte Family Charitable Foundation	Van Curler Foundation
Huron Valley Catholic School	Ride or Die Dough LLC	Vineyard Church of Ann Arbor
Johnson Sign Company	Spiritus Sanctus Academy - Plymouth	Westminster Presbyterian Church
Kellogg Eye Center, University of	St. Andrew the Apostle Catholic Church - Saline	Zion Lutheran Church Ann Arbor
Michigan Health		
Keystone Church	St. Francis of Assisi Catholic Church	



Nonprofit corporations and independent licensees of the Blue Cross and Blue Shield Association



United Way of Washtenaw County

